# Caroline VanBuskirk

## Product Specialist & Promotional Model

#### **Field Work**

**Automotive** 2014 - 2016

Nationwide Product Specialist & Product Presentor

- Memorize various scripts for specific model cars to present during nation-wide automotive shows and conventions
- Deliver vast knowledge of brand, products, and basic automotive to potential buyers and other guests attending shows Provide hospitality and high quality customer service skills to each consumer to convey brand reputation and target key demographic
- Obtain leads by catering to each consumer's needs and wants for desired purchase and develop relationships to gain loyalty

**Trade Shows** 2014 - 2016

Nationwide - Lead Generator, Product Specialist/Demonstrater

- Sweets & Snacks Expo 2016 Product Specialist Golden West Food Corp.
- Angus National Convention 2016 Booth Hostess Merck
- Advanced Manufacturing Technology Show (AMTS) 2016 Lead Generator CAMs
- GenCon 2016 Lead Generator Albino Dragon
- Fire Department Instructors Conference (FDIC) 2016 Product Specialist FireDex
- Consumer Electronics Show (CES) 2015 Product Demonstrator Phone Suit
- American Society of Clinical Oncology (ASCO) 2015 Booth Hosteess Merck 'Do It
- Best' Spring and Fall Market 2015 Ajustco Work Truck Show (NTEA) Booth
- Hostess Telogis
- National Funeral Directors Association (NFDA) 2015 Booth Hostess Funeral One
- Performance Racing Industry (PRI) Lead Generator 2014-2015 TS Racing
- National Restaurant Association (NRA) -2014 Lead Generator P.E.I.
- International Manufacturing Technology Show (IMTS) 2014/2016 Lead Generator CamWorks
- National Athletic Trainers Association (NATA) 2014 Lead Generator Check My Level Internet
- Retailers Conference & Exhibition (IRCE) 2014 Lead Generator Toonimo

High-Profile Events 2013 - 2016

Global - Promotional Model & Production Assistant

- Superbowl XLVI 2012 Celebrity Assistant/Production Assistant DirecTV Celebrity Beach Bowl
- Cannes Film Festival 2013Cannes, France Intern and Production Assistant Intandem Films
- ESPY Pre-Awards Gifting Suite 2013 Production Assistant GBK Productions
- Cedric the Entertainer Golf Outing 2013 Promotional Model GBK Productions
- Kentucky Derby 2014 Promotional Model Bacardi Indianapolis 500 2014-2016 -
- Promotional Model Chevrolet

#### Education

### **Bachelors of Arts in Communications**

2014

Indiana University

• Graduated with a major in Communications and a minor in Marketing from the Kelley School of Business